

# Service Pricing

To be read in conjunction with the ZEDS Career First Capability Statement

## About This Document

This pricing document provides service cost estimates for ZEDS Career First Software Engineering Firm Limited. All prices are shown in USD and Zambian Kwacha (ZMW).

Prices shown are starting or range estimates. Final pricing is determined after scoping, confirmed in a written quotation, and governed by a signed project agreement.

Other currency conversions are available on request and applied at an agreed-upon rate specific to each service engagement.

### Consulting & Architecture

Technology strategy, advisory, and system design

USD 135 – 2,300+ / ZMW 3,500 – 60,000+

### Business Systems & Websites

Professional, enterprise, and custom web platforms

USD 580 – 1,540+ / ZMW 15,000 – 40,000+

### Custom Software & MVP

Application development, platform delivery, integration

USD 690 – 4,615+ / ZMW 18,000 – 120,000+

### AI & Automation

Intelligent workflows, data systems, AI integration

USD 580 – 960+ / ZMW 15,000 – 25,000+

### Managed Retainers

Monthly technology partnership and support

USD 580 – 1,730+ / mo / ZMW 15,000 – 45,000+ / mo

Prices are cost estimates subject to scope confirmation. All engagements begin with a signed commercial agreement. Other currency conversions available on request at an agreed rate per engagement before work commences.

INVESTMENT GUIDE

# Complete Service Rate Card

## CONSULTING & ARCHITECTURE

Technology Strategy Session	USD 135 / ZMW 3,500
Technical Architecture Consulting	USD 290 / ZMW 7,500
Project Planning & System Design	from USD 460 / ZMW 12,000
CTO Advisory Retainer	USD 50–150/hr or USD 4,000–12,000/mo

## BUSINESS SYSTEMS & WEBSITES

Professional Business Website	from USD 580 / ZMW 15,000
Custom Web Platform	from USD 960 / ZMW 25,000
Enterprise Web System	from USD 1,540 / ZMW 40,000
Website Support Retainer	from USD 310 / ZMW 8,000 / mo

## CUSTOM SOFTWARE & MVP DELIVERY

Startup MVP Build	from USD 1,730 / ZMW 45,000
Custom Application Development	USD 1,730 – 4,615 / ZMW 45,000 – 120,000
Enterprise Platform Delivery	from USD 3,080 / ZMW 80,000
System Integration & APIs	from USD 690 / ZMW 18,000

## AI & INTELLIGENT AUTOMATION

AI Integration & Deployment	from USD 770 / ZMW 20,000
Workflow Automation	from USD 580 / ZMW 15,000
Data & Reporting Systems	from USD 690 / ZMW 18,000
Business Process Automation	from USD 960 / ZMW 25,000

## MANAGED RETAINERS

Startup Technology Support	USD 580 / mo / ZMW 15,000 / mo
Business Technology Support	USD 960 / mo / ZMW 25,000 / mo
Enterprise Support Package	from USD 1,730 / mo / ZMW 45,000 / mo

MONTHLY RETAINERS

# Ongoing Partnership Options

## Startup Support Package

USD 580 / mo / ZMW 15,000 / mo

System maintenance, security monitoring, minor updates, 4hrs advisory/month.

## Business Support Package

USD 960 / mo / ZMW 25,000 / mo

8hrs development, performance optimisation, monthly review, vendor advisory.

## Enterprise Support Package

from USD 1,730 / mo / ZMW 45,000 / mo

Dedicated resource, compliance support, governance reporting, custom SLA.

COMMERCIAL & ENGAGEMENT TERMS

# How We Engage

### Payment

20% deposit to commence. Payment plans for builds. Retainers invoiced monthly in advance.

### Currency

Prices shown in USD and ZMW. Other currencies available on request at an agreed rate per engagement.

### Post-Delivery

3-month handholding period included in all MVP and application builds.

### Confidentiality

All engagements operate under institutional-level NDA and data confidentiality protocols.

### Scope Changes

Documented and agreed in writing. No undisclosed scope absorption.

### Commencement

Work begins upon signed agreement and deposit receipt.



TO COMMISSION WORK OR REQUEST A QUOTATION

# Engage ZEDS Career First

Request a scoping call, submit a brief, or send us a project inquiry.  
We respond within one business day.

**PHONE**

+260 975 172 523

**EMAIL**

info@zedscareerfirst.com

**WEB**

zedscareerfirst.com

**COMPANY**

No. 120220043287

**BOOK A CONSULTATION**

[calendly.com/zedscareerfirst-info/15min](https://calendly.com/zedscareerfirst-info/15min)

**REGISTERED OFFICE**

Plot No. 199 Mweru Wantipa Street, Longridge, Chilanga, Zambia

This document is confidential and issued for procurement evaluation.

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ZEDS Career First Software Engineering Firm Limited · Company No. 120220043287