

SERVICE CATALOG · 2026

# Technology Built for Compliance and Scale.

Engineering compliant, reliable, and strategic digital transformations for government, NGOs, utilities, corporates, and international partners.

01

Consulting &  
Architecture

02

Software &  
MVP Delivery

03

AI &  
Automation

04

Managed  
Retainers

**ZEDS Career First Software Engineering Firm Limited**

Company No. 120220043287

Plot 199, Mweru Wantipa Street, Longridge, Chilanga

+260 975 172 523 · [info@zedscareerfirst.com](mailto:info@zedscareerfirst.com) · [zedscareerfirst.com](http://zedscareerfirst.com)

WHO WE HELP

# Sector-Aligned Delivery for Institutional Environments.

## Government

Digital systems aligned to policy, audit, and service continuity. We build compliant platforms that survive procurement, operate reliably under scrutiny, and scale with mandates. This ensures that your department and institution is always covered by policy — with systems that are audit-ready and built to withstand regulatory review.

## NGOs & Development Partners

Program management platforms, donor reporting systems, and accountability tools. We understand the pressures of grant-funded operations and build accordingly.

## Utilities & Infrastructure

Data-intensive operations requiring uptime, controls, and traceability. Our systems are engineered for operational resilience and regulatory compliance.

## Corporates

Scalable technology foundations for secure growth and delivery confidence. From internal systems to customer-facing platforms — we built for execution, not just launch.

## International Partners

Implementation support tailored to local context and global standards. We bridge technical delivery between international mandates and on-the-ground realities.

SERVICES

# Practical Delivery Services for Institutional Execution.

We deliver trust, compliance, and visibility for your organisation.

## 01 Consulting & Architecture

Technology strategy, system design, and architecture review for complex institutional environments.

- Technology Strategy Sessions
- Project Planning & System Design
- Technical Architecture Consulting
- CTO-as-a-Service / Advisor Retainer

## 02 Business Systems & Websites

Professional web platforms, internal systems, and enterprise portals built for compliance and longevity.

- Professional Business Websites
- Enterprise Web Systems
- Custom Web Platforms
- Portal & Intranet Development

## 03 Custom Software & MVP Delivery

Full-cycle application development from prototype to production — built for institutional scale.

- Startup MVP Builds
- Enterprise Platform Delivery
- Custom Application Development
- System Integration & APIs

## 04 AI & Intelligent Automation

AI integration, workflow automation, and data systems that reduce manual burden and increase visibility.

- AI Integration & Deployment
- Data & Reporting Systems
- Workflow Automation
- Business Process Automation

INVESTMENT GUIDE

# Consulting & Software Packages

## CONSULTING & ARCHITECTURE

### Technology Strategy Session

Half-day or full-day advisory session for technology direction, procurement readiness, or system selection.

USD 135 / ZMW 3,500

### Technical Architecture Review

Comprehensive system architecture assessment with documentation, risk findings, and recommendations.

USD 290 / ZMW 7,500

### Project Planning & System Design

Full discovery, scoping, and technical blueprint for a planned digital initiative.

from USD 460 / ZMW 12,000

### CTO Advisory Retainer

Fractional CTO engagement covering strategy, oversight, team direction, and vendor management. Specific rates are case-by-case and confirmed after initial consultation.

USD 50–150 / hr or USD 4,000–12,000 / mo

## BUSINESS SYSTEMS & WEBSITES

### Professional Business Website

Designed for compliance-oriented organisations. Built for performance, credibility, and easy management.

from USD 580 / ZMW 15,000

### Custom Web Platform

Multi-feature web system with custom workflows, user roles, and integration requirements.

from USD 960 / ZMW 25,000

### Enterprise Web System

Large-scale institutional platform — portals, intranet, or programme management systems.

from USD 1,540 / ZMW 40,000

### Website Support Retainer

Ongoing maintenance, updates, security monitoring, and continuous improvement.

from USD 310 / ZMW 8,000 / mo

INVESTMENT GUIDE

# Software Development & AI Systems

## CUSTOM SOFTWARE & MVP DELIVERY

### Startup MVP Build

Rapid, focused delivery of your core product — built to validate, demo, and attract investment or users.

from USD 1,730 / ZMW 45,000

### Custom Application Development

Tailored software designed around your operational needs — with compliance and scalability in mind.

USD 1,730 – 4,615 / ZMW 45,000 – 120,000

### Enterprise Platform Delivery

Large-scale, multi-module platforms with advanced integrations, security controls, and governance.

from USD 3,080 / ZMW 80,000

### System Integration & APIs

Connect legacy or third-party systems to new platforms — clean, documented, and maintainable.

from USD 690 / ZMW 18,000

## AI & INTELLIGENT AUTOMATION

### AI Integration & Deployment

Integrate AI into your existing systems — from document intelligence to decision support and chatbots.

from USD 770 / ZMW 20,000

### Workflow Automation

Eliminate repetitive manual processes. Automate approvals, notifications, reporting, and routing.

from USD 580 / ZMW 15,000

### Data & Reporting Systems

Live dashboards, automated reports, and data pipelines built for operational visibility.

from USD 690 / ZMW 18,000

### Business Process Automation

End-to-end process redesign and automation — aligned to compliance, accountability, and efficiency.

from USD 960 / ZMW 25,000

MONTHLY RETAINERS

# Sustained Technology Partnership.

Ongoing operational support, system stewardship, and strategic technology access — for organisations that need a reliable technology partner on an ongoing basis.

## Startup Technology Support

USD 580 / mo / ZMW 15,000 / mo

For early-stage organisations needing reliable technical support, system maintenance, and a trusted technology partner to call on monthly.

- Monthly system health checks
- Bug fixes and minor updates
- Security monitoring
- Technical advisory (4 hrs/mo)
- Priority response

## Business Technology Support

USD 960 / mo / ZMW 25,000 / mo

For growing organisations requiring regular development work, proactive system management, and strategic technology alignment.

- All Startup features
- 8 hrs development/month
- Performance optimisation
- Monthly tech review session
- Vendor & procurement advisory

## Enterprise Support Package

from USD 1,730 / mo / ZMW 45,000 / mo

For institutions with complex systems, compliance obligations, and multi-team technology operations requiring dedicated engagement.

- All Business features
- Dedicated tech resource
- Compliance & audit support
- Custom SLA agreement
- Executive reporting & governance

COMMERCIAL NOTES

# How We Work Together.

## Pricing & Scope

All prices are shown first in USD then in Zambian Kwacha (ZMW). Final pricing is confirmed in writing after scoping. Other currency conversions are available on request and are applied at an agreed-upon rate specific to each service engagement.

## Payment Terms

A 20% deposit is required to commence work. Payment plans are available for MVP and application builds. Retainer engagements are invoiced monthly in advance. Full payment terms are set out in the project agreement.

## Project Commencement

Work begins once a signed commercial agreement and deposit payment are received. Technical architecture and stack decisions are finalised after agreement execution. Projects include structured handover and documentation at completion.

## Post-Delivery Support

All software and MVP deliveries include a 3-month handholding period for refinement and adjustments. Extended support is available through our retainer packages. Maintenance is not included in build pricing unless specified.

## Confidentiality & Compliance

All client engagements are conducted under a non-disclosure framework. We operate with institutional-level confidentiality protocols appropriate for government, NGO, and corporate clients.

## Scope Changes

Changes to agreed scope are documented and priced transparently. We do not absorb scope creep — clients are informed and agree in writing before additional work is undertaken.

GET IN TOUCH

# Ready to Build Something That Lasts?

We work with institutions that need technology done right. Request a capability statement, book a strategy session, or send us a brief — we respond within one business day.

**PHONE**

+260 975 172 523

**BOOK A CONSULTATION**

[calendly.com/zedscareerfirst-info/15min](https://calendly.com/zedscareerfirst-info/15min)

**EMAIL**

[info@zedscareerfirst.com](mailto:info@zedscareerfirst.com)

**WEBSITE**

[zedscareerfirst.com](https://zedscareerfirst.com)

**COMPANY NO.**

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**REGISTERED ADDRESS**

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